



— Course details

## Strategic Profitability & Cost Excellence in Oil and Gas Operations

Oil and Gas

— Seminar content

### What you will learn

#### Why Attend

In the oil and gas industry, profitability is influenced by volatile prices, high capital intensity, operational complexity, and increasing pressure to improve efficiency. Organizations must manage costs carefully while maximizing production, asset performance, and long-term value creation. This course provides participants with practical strategies to strengthen profitability, optimize cost structures, improve productivity, and make smarter investment decisions across oil and gas operations.

#### Course Methodology

This course uses an interactive and practical approach through presentations, industry case studies, financial exercises, benchmarking reviews, group discussions, scenario analysis, and real operational examples.

— Course details

OG-014

Oil and Gas

— Upcoming seminar

**€4,250.-**

Venue

Amsterdam - Netherlands

Date

1 - 5 June 2026

## Course Objectives

- Understand profitability drivers across oil and gas operations
- Analyze cost structures and identify savings opportunities
- Improve productivity and operational excellence
- Apply financial tools for investment decisions
- Use scenario and sensitivity analysis effectively
- Build cost competitiveness strategies
- Develop KPI systems for profitability monitoring
- Create practical profitability improvement action plans

## Target Audience

- Operations Managers
- Finance Professionals
- Asset Managers
- Maintenance Managers
- Project Managers
- Supply Chain Professionals
- Anyone involved in cost, performance, or profitability improvement in oil and gas

## Target Competencies

- Cost Management
- Profitability Analysis
- Operational Excellence
- Financial Decision-Making
- Investment Evaluation
- Performance Management
- Strategic Thinking
- Change Management

— Seminar details

## Detailed outline

### Day 1: Industry Economics & Profitability Foundations

- Global oil and gas economic drivers and price cycles
- Profitability structures across upstream, midstream, downstream
- Value chain analysis and margin distribution
- Financial KPIs for operational managers
- Cost versus value creation perspective
- Benchmarking against international best practices

### Day 2: Cost Structure Analysis & Optimization

- Understanding full cost structures
- Fixed versus variable cost modeling
- Cost allocation methodologies
- Operational cost diagnostics tools
- Lean principles in oil and gas operations
- Eliminating waste and inefficiencies
- Contractor and vendor cost optimization

### Day 3: Operational Excellence & Productivity Enhancement

- Production optimization techniques
- Bottleneck identification and removal
- Asset reliability economics
- Maintenance cost optimization strategies
- Energy efficiency and process improvement
- Digital transformation for cost reduction
- Automation and predictive analytics applications

### Day 4: Financial Decision-Making & Investment Optimization

- Capital allocation strategies
- Financial modeling for project evaluation
- Sensitivity and scenario analysis

- Risk-adjusted return assessment
- Investment prioritization frameworks
- Cost of capital considerations
- Portfolio optimization strategies

## Day 5: Strategic Profitability Improvement Framework

- Designing enterprise profitability strategies
- Building cost competitiveness roadmaps
- Implementation planning and governance
- Performance monitoring systems
- KPI dashboards and reporting tools
- Change management for performance transformation
- Case studies from leading global operators
- Final action plan workshop

### — Dates and locations

## Available seminar dates

16 dates

### — Presence seminar dates

Date	City	Duration	Price
1 - 5 June 2026	Amsterdam - Netherlands	5 Days	€4,250.-
8 - 12 June 2026	London - U.K	5 Days	€3,850.-
15 - 19 June 2026	Barcelona - Spain	5 Days	€4,250.-
6 - 10 July 2026	London - U.K	5 Days	€3,850.-
20 - 24 July 2026	Barcelona - Spain	5 Days	€4,250.-
3 - 7 August 2026	Istanbul - Turkey	5 Days	€3,850.-
10 - 14 August 2026	Amsterdam - Netherlands	5 Days	€4,200.-
7 - 11 September 2026	Istanbul - Turkey	5 Days	€3,200.-
14 - 18 September 2026	Paris - France	5 Days	€4,400.-

Date	City	Duration	Price
5 - 9 October 2026	Barcelona - Spain	5 Days	€4,200.-
12 - 16 October 2026	Munich - Germany	5 Days	€4,250.-
9 - 13 November 2026	Kuala Lumpur - Malaysia	5 Days	€2,250.-
16 - 20 November 2026	Amsterdam - Netherlands	5 Days	€4,200.-
7 - 11 December 2026	London - U.K	5 Days	€4,250.-
14 - 18 December 2026	Paris - France	5 Days	€4,400.-
21 - 25 December 2026	Istanbul - Turkey	5 Days	€4,200.-

## — Online seminar dates

Date	Format	Duration	Price
1 - 5 June 2026	Live online	5 Days	€1,850.-
8 - 12 June 2026	Live online	5 Days	€1,850.-
15 - 19 June 2026	Live online	5 Days	€1,850.-
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