



Course details

Construction Contracts Masterclass

Contracts Management

Upcoming seminar

€2,850.-

Venue
Istanbul - Turkey

Date
18 - 22 May 2026

Seminar content

What you will learn

Why Attend

Construction projects are governed by complex contractual frameworks that define scope, risk allocation, cost, timelines, and legal responsibilities. Poor contract management is one of the leading causes of disputes, delays, and financial losses in the construction industry. This masterclass equips participants with a deep understanding of construction contract structures, claims management, dispute avoidance, and commercial control. It is designed to strengthen contractual awareness, improve project governance, and enable professionals to manage contracts proactively rather than reactively.

Course Methodology

This course combines legal and commercial theory with practical, real-world construction case studies. Participants will analyze standard contract forms, review real claims scenarios, and participate in contract drafting and negotiation exercises. Workshops will focus on dispute resolution, variation management, and claim preparation. Interactive discussions will help participants understand how contracts operate in live project environments across different jurisdictions.

Course Objectives

By the end of this course, participants will be able to:

- Understand key principles of construction contracts and commercial frameworks
- Interpret standard forms of contracts (FIDIC, NEC, and others)
- Manage contract administration throughout the project lifecycle
- Identify and evaluate variations, claims, and change orders
- Reduce contractual risks and prevent disputes
- Apply effective contract negotiation strategies
- Understand delay analysis and entitlement principles
- Strengthen commercial decision-making in construction projects

Target Audience

- Project Managers and Construction Managers
- Contract and Commercial Managers
- Site Engineers and Project Engineers
- Quantity Surveyors and Cost Engineers
- Legal Advisors and Claims Specialists
- Consultants and Developers

Target Competencies

- Construction contract interpretation and administration
- Claims and variation management
- Risk allocation and mitigation
- Delay and disruption analysis
- Commercial awareness and decision-making
- Negotiation and dispute avoidance
- Contract compliance and documentation control

Seminar details

Detailed outline

Day 1: Foundations of Construction Contracts

- Introduction to construction contract principles

- Contract lifecycle in construction projects
- Key contractual terms and definitions
- Roles and responsibilities of contracting parties
- Overview of standard forms (FIDIC, NEC, etc.)

Day 2: Contract Administration and Project Controls

- Contract documentation and management systems
- Instructions, notices, and correspondence management
- Progress monitoring and reporting obligations
- Payment mechanisms and certification processes
- Contract compliance and governance

Day 3: Variations, Claims, and Change Management

- Variations and change order management
- Claims types (delay, disruption, cost claims)
- Entitlement and contractual rights
- Claims preparation and substantiation
- Early warning and mitigation strategies

Day 4: Delay Analysis and Dispute Avoidance

- Introduction to delay analysis methods
- Critical path and forensic scheduling basics
- Common causes of disputes in construction
- Dispute avoidance strategies
- Negotiation and settlement techniques

Day 5: Dispute Resolution and Contract Strategy

- Arbitration, mediation, and litigation overview
- Contract risk allocation strategies
- Best practices in contract drafting
- Case studies from major construction disputes
- Final workshop: contract scenario simulation

Dates and locations

Available seminar dates

10 dates

Date	City	Duration	Price
18 - 22 May 2026	Istanbul - Turkey	5 Days	€2,850.-
1 - 5 June 2026	Amsterdam - Netherlands	5 Days	€4,200.-
8 - 12 June 2026	Paris - France	5 Days	€3,850.-
6 - 10 July 2026	Barcelona - Spain	5 Days	€4,400.-
10 - 14 August 2026	London - U.K	5 Days	€4,500.-
14 - 18 September 2026	Munich - Germany	5 Days	€4,200.-
5 - 9 October 2026	Amsterdam - Netherlands	5 Days	€4,200.-
16 - 20 November 2026	Istanbul - Turkey	5 Days	€2,850.-
7 - 11 December 2026	London - U.K	5 Days	€4,250.-
21 - 25 December 2026	Barcelona - Spain	5 Days	€3,850.-