



— Course details

LM-016

Leadership and Management

— Upcoming seminar

€3,450.-

Venue
Munich - Germany

Date
15 - 19 June 2026

— Course details

Certified Professional in Advanced Management

Leadership and Management

— Seminar content

What you will learn

Why Attend

Modern managers must lead in an environment shaped by rapid change, digital transformation, talent competition, and increasing uncertainty. Success requires advanced capabilities in analytics, risk management, recruitment, leadership, and artificial intelligence. This course equips participants with practical tools and modern management strategies to improve performance, make informed decisions, and lead future-ready organizations.

Course Methodology

This course uses an interactive and practical approach through presentations, case studies, management simulations, group discussions, analytics exercises, leadership activities, and real workplace examples.

Course Objectives

- Apply advanced management practices in dynamic environments

- Use analytics and forecasting for better decisions
- Strengthen risk management and crisis readiness
- Improve recruitment and talent acquisition strategies
- Build and lead high-performance teams
- Understand AI applications in management
- Improve communication and productivity
- Create a practical management improvement plan

Target Audience

- Managers and Supervisors
- Department Heads
- Team Leaders
- Business Unit Managers
- HR and Operations Managers
- Project Managers
- Professionals preparing for leadership roles

Target Competencies

- Strategic Management
- Data-Driven Decision Making
- Risk Management
- Leadership Skills
- Talent Management
- Team Development
- Innovation Management
- Change Leadership

Seminar details

Detailed outline

Day 1: Advanced Business Analytics and Forecasting

- Understanding data-driven decision-making
- Advanced forecasting techniques for managers

- Predictive analytics for business trends
- Using dashboards and visualization tools for insights
- Translating analytics into business strategy
- Improving management decisions through data

Day 2: Risk Management and Mitigation

- Identifying and assessing risks in dynamic markets
- Risk appetite and tolerance frameworks for managers
- Tools for managing uncertainty and business disruption
- Developing crisis management plans
- Embedding risk management into organizational culture
- Strengthening resilience and continuity planning

Day 3: Advanced Recruitment Strategies

- Employer branding and attracting top talent
- Behavioral and competency-based interviewing techniques
- Diversity and inclusion in employment
- Leveraging AI for talent acquisition and retention
- Metrics and KPIs to measure hiring success
- Building sustainable talent pipelines

Day 4: Building and Leading High-Performance Teams

- Creating a culture of collaboration and trust
- Managing conflict and building consensus
- Advanced techniques for team development
- High-impact communication for team leaders
- Measuring team performance and productivity
- Motivating teams for continuous improvement

Day 5: Artificial Intelligence in Management

- Introduction to AI and its impact on management
- AI-powered tools for decision-making
- Ethical considerations in AI implementation
- Role of AI in enhancing customer experience

- Preparing organizations for AI-driven transformation
- Final workshop: Build an advanced management action plan

— Dates and locations

Available seminar dates

7 dates

— Presence seminar dates

Date	City	Duration	Price
15 - 19 June 2026	Munich - Germany	5 Days	€3,450.-
20 - 24 July 2026	Kuala Lumpur - Malaysia	5 Days	€2,250.-
3 - 7 August 2026	Amsterdam - Netherlands	5 Days	€4,250.-
7 - 11 September 2026	London - U.K	5 Days	€4,200.-
12 - 16 October 2026	Munich - Germany	5 Days	€3,450.-
9 - 13 November 2026	Barcelona - Spain	5 Days	€3,850.-
14 - 18 December 2026	Paris - France	5 Days	€4,500.-

— Online seminar dates

Date	Format	Duration	Price
15 - 19 June 2026	Live online	5 Days	€1,850.-
20 - 24 July 2026	Live online	5 Days	€1,850.-
3 - 7 August 2026	Live online	5 Days	€1,850.-
7 - 11 September 2026	Live online	5 Days	€1,850.-
12 - 16 October 2026	Live online	5 Days	€1,850.-
9 - 13 November 2026	Live online	5 Days	€1,850.-
14 - 18 December 2026	Live online	5 Days	€1,850.-